

# India Beer Market- Industry Size, Share, Drivers, Trends, Analysis and Forecasts (2023-30)

**Author:** NPCS Team

**Format:** Paperback

**ISBN:** 9788194737933

**Code:** NI263

**Pages:** 149

**Price:** Rs. 54,280.00    **US\$** 1,200.00

**Publisher:** NIIR PROJECT CONSULTANCY SERVICES

Usually ships within 4 days

The India Beer Market is Likely to Fueled by Rise in Population in Urban and Rural Areas, Growing Demand for Premium Beer over Standard Beer and Easy Availability of Products and the Increasing Purchasing Power of Consumers.

The India beer market size stood at a value of INR 352.66 Billion in 2022 and is projected to reach INR 707.51 Billion by 2030, exhibiting a growth rate (CAGR) of 8.64% during 2023-2030. The Indian beer consumption is expected to reach 595.79 million cases by 2030, with a CAGR of 6.96% during the forecast period 2023-30. Additionally, Indian beer consumption is expected to reach 33.45 million hectolitres from 23.33 million hectoliters, growing with a CAGR of 4.65% during the forecast period, 2023-2030. Increasing brand consciousness regarding imported and premium beers is a key driver of growth in the Indian beer market. Factors such as cultural change, change in lifestyle and penetration of Western culture have also influenced the consumer's behavior and inclination toward alcoholic beverages. In addition, the surge in female drinkers and the growing young age population every year by around 20 million fuel the growth of the beer market in India.

Moreover, beer consumption in India was at 350.15 million cases in 2022 and is expected to reach 595.80 million cases by 2030, thus registering a CAGR of 6.96% during the forecast period 2023-30. Favorable demographics in India, coupled with consumers are increasingly interested in trying new and unique beers and are willing to pay a premium for high-quality, well-known brands and easier for consumers to access a wider variety of beer, which are expected to enable beer demand to grow swiftly in years to come. Around 56 units are manufacturing beer under license from the government of India.

Additionally, the expansion of organized retail chains and modern trade outlets is strengthening the market. In line with this, the inflating disposable incomes of consumers and changing lifestyles are significantly contributing to the market. The Indian beer market has been experiencing the trend of microbreweries and some exclusive beer outlets. Another feather in the hat is the rising awareness of health benefits arising from beer consumption. Shifting consumer's preferences toward healthy lifestyles is reducing excessive consumption of alcohol. The recent self-grooming trend has influenced the younger population to adopt healthier beverages with low alcohol content, like craft beer, backed by the influence of digital media. Indian beer exports stood at USD 43.8 million in 2017 and reached USD 27.8 million in 2020. India imports value and volume is very low. Indian imports of beer stood at USD 11.7 million in 2017 and reached at USD 5.9 million in 2020

In 2020, global beer production reached 1788.93 million hectoliters while in 2021, 1859.73 million hectoliters and an increase of about 70.8 million hectoliters with 3.96% changes. The five leading beer-producing nations were China, USA, Brazil, Mexico and Germany, which continued to produce 50 percent of the world's beer. In Asia, beer production was driven by China (+16.5 million hl). Europe beer production was contributed by UK (+6.2 million hl), Spain (+3.3 million hl) and Russia (+2.6 million hl). In the Americas, Brazil (+10.2

million hl) and Mexico (+7.8 million hl) were once again growth markets. Africa Beer production increased by 10 million hl. South Africa and Angola achieved the largest increases in output by 5 million hl and 2 million hl, respectively.

#### Alcohol by Volume Overview in the India Beer Market

Based on Alcohol by Volume (ABV), India Beer market is segmented into strong beer and mild beer. In India, beer market is dominated by strong beer which accounts for ~80% of the beer sales. In strong beer, alcohol content of >5% and most of a strong beer's alcohol percentage lies between 6-20%.

#### India Beer Market: Competitive Landscape

The majority of the beer market seems to be captured by 2-3 main players, rest of the players struggle with tiny shares in the industry. Companies leading the India beer market includes United Beverages Limited with market share of 52.3%, AB Inbev India Private limited with market share of 21.6%, and Carlsberg India Private Limited with market share of 17.1%. The others companies hold 9% market share which includes Mohan Meakin Limited, Molson Coors India Private Limited, Cerana beverages private limited etc., further the industry also comprises of several small and medium-scale manufacturers, generating substantial revenue and contributes towards industry value chain.

#### About Us:

NIIR PROJECT CONSULTANCY SERVICES (NPCS), an ISO 9001:2015 company is one of the leading reliable names in industrial world for providing one of the most comprehensive suites of technical consulting services. We at NPCS are dedicated with passion and enthusiasm for helping young entrepreneurs is a real encouragement to proceed with a business start-up right from providing basic information to technology evaluation, sourcing and assimilation of detailed project reports, market survey studies and research through our advanced Industrial, Business and Commercial Databases.

NPCS is a well-known technical consultancy providing focused services and we have been following stringent system and procedure to ensure only top quality strictly in conformity with delivering the needs of our clients in this rapidly growing & changing market. We have a full fledge of highly qualified Technical Consultants, Engineers, Economist and Technologists specialized in various disciplines and we take great pride in working as a team, and share the common goal of exceeding excellence. Our team is behind the success of many clients in their investment. Over the years, NPCS has become a well-known name in the industrial world for delivering a wealth of technical services and solutions to clients, both large and small. We provide the services through comprehensive knowledge of equipment and practices through our excellent team at a very economical price.

## Contents

### 1. OVERVIEW

#### 1.1 BEER MANUFACTURING PROCESS

#### 1.2 STRUCTURE OF THE INDUSTRY

### 2. MARKET ANALYSIS

#### 2.1 GROWTH DRIVERS

##### 2.1.1 Increasing Population with Rise in Per Capita Income

##### 2.1.2 Demand for Premium Beer over Standard Beer

##### 2.1.3 Easy Availability of Products and the Increasing Purchasing Power of Consumers

##### 2.1.4 Rise in Demand for Craft Brewing

##### 2.1.5 Health Benefits of Beer

#### 2.2 EMERGING TRENDS IN THE INDUSTRY

##### 2.2.1 Entry of foreign brands in India

##### 2.2.2 Rise in number of microbreweries across India

2.2.3	The introduction of online ordering
2.2.4	Surge in adoption of canned beer
2.3	REGULATORY FRAMEWORK
2.4	SWOT ANALYSIS
2.4.1	Strengths
2.4.1.1	Ever Increasing Market Base
2.4.1.2	Favourable Demographics
2.4.1.3	Adequate Supply of Raw Material
2.4.2	Weaknesses
2.4.2.1	Strict Government Regulation and the Implementation of Gst
2.4.2.2	Ban on direct advertising
2.4.2.3	Unjustified Pricing
2.4.3	Opportunities
2.4.3.1	Low Per Capita Consumption
2.4.3.2	Growing Young Age Population Every Year
2.4.3.3	Rising Disposable Incomes & Discretionary Spends
2.4.4	Threats
2.4.4.1	Growing Presence of Global Players
2.5	HERFINDAHL–HIRSCHMAN INDEX (HHI)
3.	MARKET FORECASTS
3.1	DEMAND
3.2	SUPPLY
3.3	FOREIGN TRADE OF BEER
3.3.1.1	Exports
	Source: Industry Data, NPCS Estimates
3.3.1.2	Imports
3.4	INDUSTRY SIZE
4.	KEY PLAYERS
4.1	UNITED BREWERIES
4.2	Anheuser Busch Inbev (Sabmiller) India Limited
4.3	CARLSBERG INDIA PVT. LTD.
5.	KEY FINANCIALS AND ANALYSIS
5.1	CONTACT INFORMATION
5.1.1	Registered Office Address
5.1.2	Directors Name
5.2	KEY FINANCIALS
5.2.1	Plant Location
5.2.2	Raw Material Consumption
5.2.3	Plant Capacity & Sales
5.3	FINANCIAL COMPARISON
5.3.1	Assets (Annual Finance standalone)
5.3.2	Liabilities
5.3.3	Growth in Assets & Liabilities
5.3.4	Income & Expenditure
5.3.5	Growth in Income & Expenditure
5.3.6	Profits
5.3.7	Liquidity Ratios
5.3.8	Profitability Ratios
5.3.9	Return Ratios
5.3.10	Working Capital & Turnover Ratios
6.	INDUSTRY OUTLOOK
	LIST OF FIGURES AND TABLES
	Figure 1 Global Beer Production 2021- Share by Region, By Volume (Million Hectolitres)

Figure 2 Indian Alcohol Industry- Segmentation by Value, 2022  
 Figure 3 Indian Alcohol Industry- Segmentation by Volume, 2022  
 Figure 4 Classification of Beer Industry in India- By ABV, 2022  
 Figure 5 India' Urban population (% of total population), 2010-2022  
 Figure 6 India' GDP per capita (USD), 2010-2022  
 Figure 7 Sales of On-Trade Vs Off-Trade in Beer Market in India, 2017-2030  
 Figure 8 India's Population, 2010-2022, (in Billion)  
 Figure 9: India's Population, By Age distribution from 2011 to 2021  
 Figure 10 India's Barely Production, (in 1000 Tons), 2012-23  
 Figure 11 India's Area under barley production (In 1000 Hectares), 2012-23  
 Figure 12 Beer per Consumption of Top Countries in Litres, 2021  
 Figure 13 Percent Share of Youth & Elderly Population in Total Population in India, 2001-2036  
 Figure 14 India's annual per capita income ((2014-2022) in 1,000 INR))  
 Figure 15 Market share of beer prominent players  
 Figure 16 Beer consumption in India (2017-2030, In Million Cases)  
 Figure 17 Beer consumption in India (2008-12, In Mn Hectolitres)  
 Figure 18 per capita consumption of beer in India (2017-22, In Litres)  
 Figure 19 per capita consumption of beer in India (2023-30, In Litres)  
 Figure 20 India Industrial Production of Beer in India, 2017-2022,( Million Litres)  
 Figure 21 Indian exports of beer (2016-20, In USD Million)  
 Figure 22 Indian Exports of Beer (2016-20, in Thousand Hectolitres)  
 Figure 23 Indian beer imports (2016-20, In USD Million)  
 Figure 24 Indian beer imports (2016-20, in 1000 Hectolitres)  
 Figure 25 India Beer Market, 2017-2030, (in INR Billion)  
 Table 1 Global Beer Production 2020 and 2021  
 Table 2 Foreign Brands and their launch dates

## About NIIR

**NIIR PROJECT CONSULTANCY SERVICES (NPCS)** is a reliable name in the industrial world for offering integrated technical consultancy services. NPCS is manned by engineers, planners, specialists, financial experts, economic analysts and design specialists with extensive experience in the related industries.

Our various services are: Detailed Project Report, Business Plan for Manufacturing Plant, Start-up Ideas, Business Ideas for Entrepreneurs, Start up Business Opportunities, entrepreneurship projects, Successful Business Plan, Industry Trends, Market Research, Manufacturing Process, Machinery, Raw Materials, project report, Cost and Revenue, Pre-feasibility study for Profitable Manufacturing Business, Project Identification, Project Feasibility and Market Study, Identification of Profitable Industrial Project Opportunities, Business Opportunities, Investment Opportunities for Most Profitable Business in India, Manufacturing Business Ideas, Preparation of Project Profile, Pre-Investment and Pre-Feasibility Study, Market Research Study, Preparation of Techno-Economic Feasibility Report, Identification and Section of Plant, Process, Equipment, General Guidance, Startup Help, Technical and Commercial Counseling for setting up new industrial project and Most Profitable Small Scale Business.

NPCS also publishes various process technology, technical, reference, self employment and startup books, directory, business and industry database, bankable detailed project report, market research report on various industries, small scale industry and profit making business. Besides being used by manufacturers, industrialists and entrepreneurs, our publications are also used by professionals including project engineers, information services bureau, consultants and project consultancy firms as one of the input in their research.

Our Detailed Project report aims at providing all the critical data required by any entrepreneur vying to venture into Project. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line.

---

**NIIR PROJECT CONSULTANCY SERVICES** , 106-E, Kamla Nagar, New Delhi-110007, India. **Email:** [npcs.india@gmail.com](mailto:npcs.india@gmail.com) **Website:** [NIIR.org](http://NIIR.org)

Sat, 27 Jul 2024 08:54:16 +0530